



TAB TALK

Email To All Lectrotab Users

June 8, 2006

Current Lectrotab production is about twice what it was at the end of last year which more than meets our sales growth, which is up about 60% over last year. Most of our growth is with U.S. boat builders so we are now cataloging quite a few custom OEM kit arrangements specifying custom shaped tabs, powder coated tabs, special interconnect wiring harnesses and actuators with long wires as well as custom terminal ends. An appropriate number of all OEM kits are kept in stock for quick delivery and with our current production level, we are maintaining that stock as well as maintaining an in depth on hand stock of all of our standard listed Lectrotab components.

If you have a Lectrotab question, need to place an order or just chat, call toll free, 888-LECTROTAB (532-8768). We do not use a receptionist; whoever answers the telephone can either assist, or will very quickly have someone on the line who can. We don't use recorders, or push options, and never ask who is calling – we just put you through. If you can take the time out of your schedule to call us, we can surely do the same for you.

Meet Travis Cologne, our shipping manager. Travis has his hands on all the stuff we make and he can have it in your hands the next day, if you call us by 2 p.m. But even if it's later, we can all pitch in and accomplish whatever you need. Travis has been managing shipping since it grew into a full time job in February of 2005. Travis is aware that even if we concept it, finance it, prototype it, sell it, and produce it, if he doesn't dispatch it on time, and to the right place, we haven't accomplished much. But Travis always gets it right and everyone appreciates the job he does.

Tab Talk is available via email, fax, or from our website, www.lectrotab.com. Give us a call at 888-LECTROTAB to add a recipient. More next month but let us hear from you in the meantime. Our responses will continue to be very quick!

Regards,

L. Jeremy Crews
President

Here's one you may have to think about:

What's the difference between a buffalo and a bison? A buffalo is a large fuzzy mammal - A bison is where our Aussie distributor runs his Lectrotab demo boat.