



MAILCALL

Email to Export Accounts

June 9, 2006

Current Lectrotab production is about twice what it was at the end of last year which more than meets our sales growth, which is up about 60% over last year. Most of our growth is with U.S. boat builders so we are now cataloging quite a few custom OEM kit arrangements specifying custom shaped tabs, powder coated tabs, special interconnect wiring harnesses and actuators with long wires as well as custom terminal ends. An appropriate number of all OEM kits are kept in stock for quick delivery and with our current production level, we are maintaining that stock as well as maintaining an in depth on hand stock of all of our standard listed Lectrotab components.

Further to this, we have been asked from time to time about U.S. builders we serve; attached is a list with contact names and telephone numbers. These are not builders who are talking about Lectrotab; these are builders to whom we are shipping on a regular basis.

As noted in **MAILCALL** of May 27, 2005, at that time, we eliminated that original wire bushing, replacing it with an epoxy fill in the upper half inch of the actuator. The wire now exits the actuator through a small molded boss, sealed from inside with epoxy. All recent shipments reaching you will have this change. So far, with about 8000 built this way, all is well.

Thanks to all for the strong first half of 2006; we enjoy building the products we have and especially enjoy trumping the competition with new and innovative additions. In this regard, the wireless prototypes are in process and the new alloy tab samples are scheduled to be here in September, in time to make the IBEX and METS shows.

Please contact us anytime. Use mailcall@lectrotab.com for your reply. Our responses will be quick.

Best Regards,

Lectrotab Sales