



MAILCALL

Email to Export Accounts

October 8, 2004

This week has been very busy here at Lectrotab. We are preparing for the IBEX show in Miami, and are completing final details for our shipment to Amsterdam for METS 2004.

This week we shipped a stocking order to Sleipner, our distributor in Norway, and also shipped some actuators to The Marine Warehouse in Australia. We continue to receive orders for the new SETR-10 "oval" control every week, and we are very pleased with the response thus far. As requested, our Engineering department is working on the next generation of the "oval" which will accommodate two control stations.

Thanks to each of you who continue to send us inquiries and comments. Such feedback from the field assists us with development decisions and new product designs. We will make every effort to address all inquiries in timely manner.

More next week but let us hear from you in the meantime. Use mailcall@lectrotab.com for your reply. Our responses will continue to be very quick!

Best Regards,

John R. Sniffin
General Manager