



## **MAILCALL**

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*September 23, 2005*

We missed the September 9<sup>th</sup> **MAILCALL** but are back on our bi-weekly schedule with this issue. All summer, the U.S. news media, as well as the international media, has pumped out world gloom and doom but I can assure everybody that the USA is alive and well. I ran the 2005 Great Race in July, (check out @ [www.greatrace.com](http://www.greatrace.com), I ran car number 28) and stopped in 60 cities and towns all across America. Everywhere, commerce is moving forward and U.S. boat builders are very busy; so, we have been very busy as well. Four builders have recently switched to Lectrotab and in 2006, many more will do the same based on Lectrotab's reliability and performance.

As we noted in July, parts from our new molds are now in production. There have been no delays so we are shipping from on hand inventory as we have always done. Our thanks to Marine Direct and Alex Marine for their recent orders which we shipped on September 12<sup>th</sup> and 20<sup>th</sup> respectively. We will be exhibiting in the IBEX show in Miami, opening in October, for which we are building a new display. We will also have a new display for M.E.T.S. in November.

The multi-station Oval is still on schedule for December. A few production prototypes are already in service and are performing well.

On a small percentage of high speed boats in the 28' to 38', 50 MPH category, the 12 gauge stainless steel tabs have been bending in duty where the boats are run fast in rough seas. We have been studying this all summer and have interesting test results on some new materials. If you have experienced bent tabs, let us know the boat length, boat speed, tab size and sea conditions where the bending occurred. We intend to address this issue and can use all the input available. More later.

We have another hurricane issue in the Gulf of Mexico coming up this weekend which could be worse than the one three weeks ago. But unlike Florida and the Gulf, in Virginia, we are never affected by hurricanes to any significant extent so Lectrotab production will continue, along with 99% of the rest of the USA which will not be affected by any given seasonal storm.

Next issue is Friday, October 7th, so let us hear from you in the meantime. Use [mailcall@lectrotab.com](mailto:mailcall@lectrotab.com) for your reply. Our responses will be quick.

Best Regards,

Lectrotab Sales